

Chamber CHATTER



MECHANICSBURG
CHAMBER OF COMMERCE
The Strength of One. The Power of Many.™

6.23.22

6 West Strawberry Avenue, Mechanicsburg, PA 17055 (717) 796-0811 www.mechanicsburgchamber.org

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News, Events & more!..

Ribbon Cuttings

Thursday, June 23

Ribbon Cutting
Hampden Beauty Supply,
11 N Railroad Avenue
Mechanicsburg - 2:00pm

Friday, June 24

Ribbon Cutting
Baker Chiropractic Sport & Spine Clinic,
156 Cumberland Parkway,
Mechanicsburg - 2:30pm

CHAMBER EVENTS

Watch for Weekly Updates!!

June

28 - AM Strategies... for Business Success - LUNCH EDITION - FILLED Sponsored by UPMC - **Dr. Tracey Jones, Tremendous Leadership**, will speak on her book - A Tale Of Two Employees and the imaginary characters Bridgett & Burnett who represent motivations within each of us - at Buhrig's Gathering Place, 25 E Main Street, Mechanicsburg. 11:30 -1:00pm.

30 - Business Leaders Discussion Group - Location Comfort Inn & Suites, Bar Camp Hill. 7:45 - 9:00 AM.

July

12 - Business Women's Networking Luncheon, SEEKING HOST! 11am - 1pm. FREE to Members.

26 - AM Strategies... for Business Success - Cumulus Media & Harrisburg Senators will be our guest speakers. - at Buhrig's Gathering Place, 25 E Main Street, Mechanicsburg. 8:30am - 10:00am. Sponsored by UPMC

RSVP to info@mechanicsburgchamber.org

For a full calendar of chamber and member events, visit www.mechanicsburgchamber.org/events

Thank You For Renewing Your Membership!

C2 Tax & Payroll Associates
DRS Printing Services
Kanagawa
Sam's Club
T & T Tent Rentals and More

Cumberland County Library System Foundation
Hampden Township
Landmark Homes
Strock Enterprises



The return of Jubilee Day was a tremendous success. THANK YOU to our generous sponsors for making it possible, as well as our amazing crew of volunteers!



MECHANICSBURG
CHAMBER OF COMMERCE
The Strength of One. The Power of Many.™



Benefits Older Pennsylvanians.
Every Day.

UPMC
LIFE CHANGING MEDICINE

Cargill®

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Sundance Vacations
Go Ahead, Getaway!



Entertainment sponsored by:
Cargill - Rock Box
Wegmans - Kirk Wise & Friends

AM Strategies... for Business Success

Tuesday, June 28

LUNCH EVENT

11:30am - 1:00pm



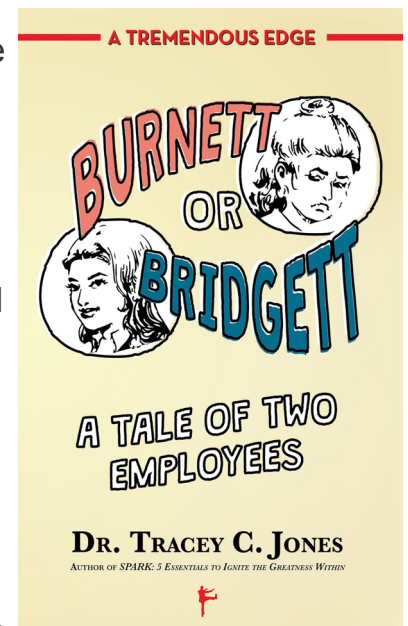
Some people are wise in their own eyes while others seek to increase in learning. Nothing will kill a great employee faster than watching leadership tolerate a bad one.

Hear from Dr. Tracey Jones, Tremendous Leadership

as she speaks about two imaginary characters in her book – Bridgett and Burnett – who represent the motivations found within each of us, regardless of our age, gender, race, faith, or nationality. This modern-day workplace parable tells the story about those who desire discipline, as well as those who despise it. This contemporary classic gives leaders the sound wisdom, courage, and confidence to do what they need to do.

Dr. Tracey C. Jones is a global leadership expert in followership, self-efficacy, and igniting organizational fires in teams. She earned her leadership stripes early in life, working in fast food, retail, and hospitality. Dr. Jones then served as a commissioned officer in the United States Air Force and a semiconductor and defense contracting project manager. Eventually, she returned home in 2009 to carry forward the legacy of Tremendous Leadership started by her father, Charlie "Tremendous" Jones, in 1965.

Dr. Jones has authored eleven books whose singular purpose is to ignite accountability, ownership, and camaraderie in every age, stage, and life context. Her company also serves to help others by funding local scholarships, homeless shelters, animal rescues, disaster relief services, and literacy programs.



Event Location:



Buhrig's Gathering Place -
25 E Main Street, Mechanicsburg
Parking Available (any Buhrig lot)
off Strawberry Avenue
Complimentary lunch fare included.

Free Event for Chamber Members. Non-Member \$10.00
RSVP to info@mechanicsburgchamber.org
or call 717-796-0811

Mechanicsburg Chamber of Commerce presents:

Business Leaders Discussion Group



**Thursday, June 30
7:45 - 9:00 am**

**Hosted by: Comfort Inn & Suites
100 Bar S Dr.
Camp Hill, PA 17011**

Perfect for:
-business owners
-decision-makers
-management staff

Bring your questions and business topics and hear what others have to say!

HOST A CHAMBER EVENT!

We have open dates in (July, Nov & Dec) for :

- ***Business Women's Networking Luncheon***

*Gain additional exposure for your business and
choose a month today! Can't do it all by yourself?
Team up with another business and work together.*

*There is no fee to host a Chamber event.
Simply provide the space, food & beverages!*

SHEILA
FRANK

JULY
7/8 - 7/31

Pop Up - taking place at
50 W Main St
Mechanicsburg, PA 17055

Store Hours
M-F By Appointment
Saturday & Sunday 11AM-8PM
(Walk-ins Welcome)



10 S Hanover St, Carlisle, PA

717-960-1000

**Book Now-July 31st for all 2022
Corporate Meetings**

***Meeting Planners will receive the
following incentives -
5000 Choice Privileges Points
and 20% off Room Rental***

***June & July Meetings will receive an
additional 10,000 Choice Privileges
Points for upcoming needs***

Valid Monday-Friday

***Breakfast, Lunch,
Break Packages available***

**Flexible Meeting Space for
up to 100 ppl**

***Promotion is available
for all New Inquiries Only***

W E S T  S H O R E

YOUNG PROFESSIONALS

June/July

Coffee & Connections

Jun 29, 7:30 AM – 9:00 AM EDT & Jul 27, 7:30 AM – 9:00 AM

Idea Coffee Walden, 121 Walden Way, Mechanicsburg, PA 17050

Drink your morning coffee and make connections all in one place!

Check www.wsyp.org/events for all 2022 events.

Gettysburg Master Class with Alan Berg CSP is happening on Wednesday,
July 27, 2022 - 09:30AM to 5:00PM



Entertainment

All-Female
DJ COMPANY

at Gettysburg Fire Department Social Hall with tickets starting at
\$199.00 Master Class: The 4 Steps To More Sales!

No matter what your business does, or sells,
there are 4 steps to getting more sales:

- 1) Gain their attention
- 2) Get the inquiry
- 3) Have a conversation
- 4) Make the sale

For some, the process is condensed and happens quickly. For others, it takes more time. Where can you improve in your processes and stop losing sales and profits? Is it communicating digitally (email, text, messaging, with Millennials), getting ghosted on messages or closing the sale?

Here are a few things you'll gain by attending this Master Class:

- *Get your website to convert more leads
- *Following up – how, when and how often
- *How to reply to inquiries so you don't get ghosted
- *Handling common sales objections
- *Asking for the sale / it's up to you to ask!

INFORMATION



FOR THE LIFE OF YOUR BUSINESS

July 14: Ask an Expert - Retail Strategies that Address Supply Chain, Automated Technology, Social Commerce and More

Supply-chain, digital disruption, evolving customer expectations, retaining employees, modern marketing and inflation are just a few of the many challenges that retail owners are facing in today's times.

In celebration of National Independent retail month, we have dedicated a full hour to answering any question you might have about running a retail business.

Join us for a live Q&A led by retail expert Ritchie Sayner, who will address your important questions using his decades of industry knowledge.

Chamber Chatter is published on-line every Thursday.

We encourage member businesses to send us information on sales, promotions, news and events. It is a great way to promote your business or organization.

Chamber Chatter advertisements will remain for up to 4 weeks, or as space permits.

If you have something to share, please submit it by Wednesday at noon to info@mechanicsburgchamber.org.

****Chamber Chatter advertising is a FREE member benefit.****

KIRK M. WISE - SOLO, DUO AND BAND - UPCOMING DATES

June/July

Thur. 6/23 - Susquehanna Style Event,
Harrisburg Kirk solo 5:30-8:30

Fri. 6/24 – Capt. Bob's Steamed Crabs,
Railroad...Kirk solo 5-8

Sat 6/25 - Flinchbaugh Orchards, Hallam...
Kirk solo 10AM - 1PM

Sat. 6/25 - Castlerigg Wine Shop, Carlisle...
Kirk solo 3-6

Sun. 6/26 – Harrisburg Hilton Brunch ...
Kirk solo 11- 2

Fri. 7/1 – Brookmere Wine, New Oxford...
Kirk & Maura 6-9

Sat. 7/2 – Capt. Bob's Steamed Crabs,
Railroad...Kirk solo 5-8

Sun. 7/3 – Camp Mountain Creek,
Gardners... Band 7-10

Mon 7/4 – Paulus Mt. Airy Orchards,
Dillsburg...Kirk solo 12-3

For bookings, contact Kirk at
717-979- 0341, or
e-mail wisemotors@aol.com

**The Jazz Me Entertainment tour is
sponsored by:**

FARNHAM INSURANCE,
MEMBERS 1st F. C. U.,
CLASSIC DRY CLEANERS, STUDIO D
LANDON WISE PHOTOGRAPHY

For complete up-to-date
schedule, information,
and addl information go to
www.jazzmeentertainment.com



Friends of Simpson Library Present:
A Night at the Theatre



Enjoy a night at the Little Theatre of Mechanicsburg
watching the comical murder mystery,
Murder on West Moon Street with other library supporters!

Wednesday, July 13, 2022 at 8:00 pm
Doors open at 7:00 pm and seating begins at 7:30 pm

Performance at Little Theatre of Mechanicsburg
915 S. York St., Mechanicsburg

Tickets are \$18, and the proceeds benefit the Friends of Simpson Library.
Advance purchase required at Simpson Public Library.



Cumberland County Recovery Grants

Cumberland County businesses, non-profits, and municipalities may now apply for Cumberland County Recovery Grants. The funding is available in the form of three grant categories: Mental and Physical Health, Infrastructure, and Business/Non-Profit/Municipality COVID-19 Recovery.

The grant application window will close on July 1, 2022 at 4:30 PM.

According to their press release, "a 30% match is required for all grants except for mental and physical health services, which require no match. Applicants can request a needs-based waiver for a portion or all the required match. Waivers will be considered based upon financial need and other criteria."

For more information and to apply, visit <https://www.ccpa.net/5022/Cumberland-County-Recovery-Grants>.



4th of July Safety

The 4th of July means patriotism, cookouts and fireworks. You can handle patriotism with the best of them, but a few precautions will help keep you safe around the grill and fireworks.

The 4th of July means patriotism, cookouts and fireworks. You can handle patriotism with the best of them, but a few precautions will help keep you safe around the grill and fireworks.

Family cookouts are fun but they can also be dangerous. Thousands of people are treated for grill related injuries every year. Remember these safety precautions:

- Keep children and pets away. Establish a 3-foot “Kid Free Zone” around your grill.
- Use your grill outdoors only. Keep it away from your home, deck furniture and overhanging branches that might catch fire.
- Remove grease or fat from the grill tray so it does not flame up.
- Never leave the grill unattended.
- Grilling and drinking alcohol don’t mix.

The 4th of July also means fireworks. But sparklers and other fireworks can cause serious injuries. Here are 5 tips for fireworks safety:

- Sparklers cause most fireworks injuries. They burn at high temperatures and can cause severe burns. Do not let small children handle sparklers and dispose of burned out sparklers in a bucket of water.
- Stay away from ground based “sparkler” devices. If one does not go off as expected, douse the device with water before approaching.
- Distance is important at public fireworks displays. Do not get too close to the launch site in case something goes wrong.
- Do not pick up fireworks debris at these displays.
- Just like drinking and driving, fireworks and alcohol do not mix.

While we never plan for injuries, for your convenience, all Patient First neighborhood medical centers are open every day including holidays from 8 a.m. to 10 p.m.