

Chamber CHATTER



MECHANICSBURG
CHAMBER OF COMMERCE
The Strength of One. The Power of Many.™

4.7.22

6 West Strawberry Avenue, Mechanicsburg, PA 17055 (717) 796-0811 www.mechanicsburgchamber.org

In This Issue:

American Pickers return to PA6

Shred Event for residents.....7

4 Steps to More Sales w/Alan Berg.....9

News, Events & more!..

SAVE - THE - DATE

92nd Jubilee Day
Thursday, June 16th

18th Annual Golf Outing
Friday, September 16th

Interested in sponsorship - email
info@mechanicsburgchamber.org

CHAMBER EVENTS

Watch for Weekly Updates!!

April

12 - Business Women's Networking Luncheon - Carlisle Bowen Works, 616 West Main Street, Mechanicsburg. 11:30am-1:00pm.

19 - After-Hours Mixer - Sponsored by **Isaac's Brewhouse - Mechanicsburg**, 4950 Ritter Road, Mechanicsburg, PA 17055. 5:00 - 7:00pm.

26 - AM Strategies for Business Success - Sponsored by **Country Meadows & Home Instead** - Hear from two organizations on the meaning of Building Partnerships & Connecting with the Greatest Generation - at Buhrig's Gathering Place, 25 E Main Street, Mechanicsburg. 8:30 -10:00am.

28 - Business Leaders Discussion Group at Capital Joe - 36 West Main Street, Mechanicsburg. 7:45 - 9:00 AM.

May

10 - Business Women's Networking Luncheon - TBA, Mechanicsburg, 11:30am - 1:00pm

For a full calendar of chamber and member events, visit www.mechanicsburgchamber.org/events

Thank You For Renewing Your Membership!

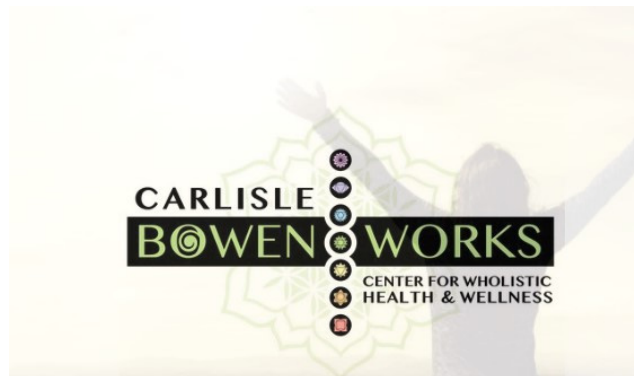
Caring Transitions of Mechanicsburg
Classic Dry Cleaners & Laundromats
Daflure Heating & Cooling
Ellie Mae's Concessions

GFWC Mechanicsburg
Line-X of Cumberland County
Marzoni's Brick Oven & Brewing Co.
Orison Publishers
Solar Comfort

Mechanicsburg Chamber of Commerce

Business Women's Networking Luncheon

Tuesday, April 12th
11:30 am - 1:00 pm



**616 W Main Street
Mechanicsburg**

Come for a light lunch and hear from Nancy Bittinger and her team on how Carlisle Bowen Works has and can help individuals heal from a pain issue.

Through an assortment of therapies, such as Bowen therapy, access bars, voila, craniosacral therapy, reiki, and therapeutic massage their goal, as pain specialists, is to resolve your pain issue so that their services are no longer needed.

Free Event for Members -
\$10 for Non-Members

RSVP to info@mechanicsburgchamber.org

Mechanicsburg Chamber of Commerce presents:

After-Hours Mixer

Tuesday, April 19

5:00 - 7:00 p.m.

Hosted by:

**FREE
EVENT!**



Isaac's Brewhouse

4940 Ritter Road

Mechanicsburg, PA 17055

Enjoy an evening of networking, refreshments and a chance to win a prize!

RSVPing is easy, simply email info@mechanicsburgchamber.org, RSVP online, or call 717-796-0811

Mechanicsburg Chamber of Commerce presents:

Business Leaders Discussion Group

Thursday, April 28

7:45 - 9:00 am



Host Location: Capital Joe
36 West Main Street, Mechanicsburg

Perfect
for:
-business owners
-decision-makers
-management staff

RSVP to info@mechanicsburgchamber.org or call
717-796-0811.

This members-only event is free to attend!

Bring your questions and business topics and hear what others have to say!

AM Strategies... for Business Success

Tuesday, April 26
8:30am - 10:00am

Building Partnerships



Start your day with a light breakfast and presentation by Tina Robenolt, Community Liaison & Marketer of Home Instead, and Angela Merkel and Allison Slesser of County Meadows of Mechanicsburg.

These two organizations, with similar missions, collaborate and partner together for the benefit of their clients.

They will focus on effective ways to engage and interact with **THE GREATEST GENERATION** for positive outcomes.

Regardless of your industry or organization, here is a shift on how we interact with Seniors. Awareness is key!

Event Location:



Buhrig's Gathering Place -
25 E Main Street, Mechanicsburg -
Parking Available (any Buhrig lot) -
off Strawberry Avenue
Complimentary light breakfast included.

RSVP to info@mechanicsburgchamber.org
or call 717-796-0811



GFWC

(General Federation of Women's Clubs)

Mechanicsburg's next meeting is on
Tuesday, April 12, 2022 at 7:00 PM

at Buhrig's Gathering Place, 25 Main Street,
Mechanicsburg. The speaker will be Ashley Stump from
Drayer Physical Therapy about pelvic floor health.

**ONGOING EDUCATION SERIES**
Generational Understanding & Communication
Presented by: Sarah Barr
April 13 | 11:45 AM - 1:00 PM | VIRTUAL



[CLICK HERE TO REGISTER](#)

SPONSORED BY: 

WG

WALTERS & GALLOWAY, PLLC
ATTORNEYS AT LAW

Long Term Care Planning & Estate Administration Webinar April 13 at 1pm - Zoom

Attorney Jessica Fisher Greene -
Will present on Long Term Care Planning & Estate Administration.

- Long Term Care Planning – including Medicaid and asset protection
- Estate Administration – General tips for executors. Inheritance tax

The program is free, but registration is required.
Register by contacting jdiana@cumberlandcountylibraries.org.

LC Circle: Recruitment Event

Thursday, April 14, 2022

8:00 - 9:00 am

West Shore Chamber/Leadership Cumberland

4211 Trindle Rd

Camp Hill, PA 17011



AMERICAN PICKERS



AMERICAN PICKERS ARE LOOKING FOR LARGE, RARE
COLLECTIONS & THINGS THEY'VE NEVER SEEN BEFORE.
TELL US THE INTERESTING STORY BEHIND YOUR STUFF!

TO BE CONSIDERED, PLEASE CONTACT US AT:

AMERICANPICKERS@CINEFLIX.COM

or leave a voicemail at (646) 493-2184

or on facebook: @GotAPick

PLEASE LET US KNOW:

- YOUR NAME, TOWN & STATE
- PHONE NUMBER
- WHERE YOUR COLLECTION IS LOCATED
- A DESCRIPTION OF YOUR ITEMS



AMERICAN
PICKERS
are returning to
Pennsylvania..

They plan to film
episodes in the area and
throughout the state in
the month of June 2022.

If you or someone you
know has a large
PRIVATE collection or
accumulation of
antiques. See flier for
details on how you might
spend part of the day
with American Pickers.



2022 Silver Spring/Hampden Township

SHRED EVENT



Saturday, April 9th
10:00AM-1:00PM
 6040 Carlisle pike
 (Old ollie's location)

FREE • SAFE • SECURE

free shredding for residents \$5 box maximum
 any boxes that are holding paper are returned to the resident

items not accepted for shredding
 shredded paper, three ring binders, plastic, carbon paper,
 metal, food wrappers, blue prints

Supporting Sponsors





Hosted by state rep. greg rothman
repgregrothman.com | facebook.com/reprothman



Food Truck
 Spotlight Event
 Schedule:

APRIL 2022:

April 8th 11am-1pm:
Audrey's Cup of Sunshine

April 19th 11:30am-1:30pm:
Potato Coop

April 28th 11:30am-1:30pm:
717 Tacos



Mechanicsburg Area Churches invite the community to the

Good Friday Prayer Walk

and Easter Egg Hunt

Friday, April 15, 2022 10:30 a.m.



Gather at Mechanicsburg First Church of God

End at Trinity Evangelical Lutheran Church for Egg Hunt

For details, visit trinity-on-main.org.

COME AND JOIN US FOR OUR

OPEN HOUSE

Meet the Staff
Tour the Facility
Light Refreshments

WHEN
April 28th, 2022
4-7 pm

WHERE
Administration Building
8 Flowers Drive



12th Annual

Cinco de Mayo

REGIONAL FIESTA MIXER

THURSDAY, MAY 5, 2022
4:30 - 6:30 PM

Volvo Construction Equipment
Customer Center
200 Rowe Road, Shippensburg
R.S.V.P. at chamber@shippensburg.org



Volvo Construction Equipment

12th Annual Regional Festival

Thursday, May 5, 2022
4:30 - 6:30 pm

SPONSORSHIP OPPORTUNITIES AVAILABLE!

This is your chance to network with more than 500 chamber members from 350+ businesses!

Exclusive Event Sponsor (1 Available \$1,000)

- Access to RSVP list
- Promoted in all event advertising
- Display table
- Display business banner

Food Sponsor (\$500)

- Logo promoted in all event advertising

Beverage Sponsors (\$500)

- Logo promoted in all event advertising

Event Partner (\$500)

- Logo promoted in all event advertising
- Display table

Table Sponsor (\$250)

- Display Table



Volvo Construction Equipment



West Shore
Chamber of Commerce
Inspiring Business



West Shore
Chamber of Commerce
Inspiring Business



Master Class with Alan Berg, CSP: The 4 Steps To More Sales! presented by HD Entertainment

Master Class with Alan Berg, CSP The 4 Steps To More Sales!



OPEN TO ALL
EVENT PROS
& LOCAL
BUSINESSES

Gettysburg, PA
Wednesday, April 20, 2022

No matter what your business does, or sells, there are 4 steps to getting more sales:

- 1) Gain their attention
- 2) Get the inquiry
- 3) Have a conversation
- 4) Make the sale

For some, the process is condensed and happens quickly. For others, it takes more time. Where can you improve in your processes and stop losing sales and profits? Is it communicating digitally (email, text, messaging, with Millennials), getting ghosted on messages or closing the sale?

Come to this Master Class and hear:

- How to get your website to convert more traffic to leads
 - How to reply to inquiries so they don't ghost you
 - Handling common sales objections
 - Following up – how, when and how often
 - Asking for the sale – yes, it's up to you to ask!

How much does it cost? It's only \$199 per person, or \$299 for 2 or 3 people from the same business, and it includes lunch.

[Click for Tickets](#)



Dementia Caregiver Support Group: Dealing with Worry and Fear

Presented by Marie T. Stein, LCSW, Chicago Center for Cognitive Wellness (CCCW)



In these uncertain times, worry can weigh us down and fear can prevent us from doing the things we need to do. Join us as we support one another on this journey of caring for a loved one with dementia.

Please Register by Monday, April 18th

Join us for a **FREE** Virtual Support Group

Tuesday, April 19th
5:00 p.m.

To Register

717-216-4535

TheArtisWay.com/WestShoreEvents



Virtually Hosted by Artis Senior Living of West Shore: 150 N. 12th Street, Lemoyne, PA 17043

Your Partner
in Memory
Care™





REGISTER TODAY!

May 18, 2022

Presented by
UPMC
UPMC HEALTH PLAN



WE ARE BACK AT MESSIAH UNIVERSITY

Time to Recharge!

Join Karen and get a shot of energy as she shares practical yet powerful, researched-based strategies to increase your energy and diminish your stress. Learn how to recharge your battery and energize others. In this program, you will discover that managing your energy and not your time is the key to better performance and a more fulfilled life.

Karen McCullough an award-winning keynote speaker who inspires and empowers organizations and individuals to evolve, grow, and realize their true potential for excellence. Her speaking topics range from Change, Generations, and Engagement, and since the pandemic, is on a mission to re-energize the workforce.



Karen McCullough
Keynote Speaker

For more information, visit www.businesswomensforum.com

 @BusinessWomensForum
 @business_womens_forum
 @BWFpa

Messiah University
One College Avenue
Mechanicsburg, PA
8 AM to 4 PM



Join us for Central PA's Largest
One-Day Conference for Professional Women!



Tickets
\$99/Member
\$199/Non-Members



Limited number of still seats available!

Bus Departs from Chambersburg with pick up in Carlisle

Sight and Sound
Theater
Lancaster, PA



The Tide® Bus Trip

Includes:

- Chartered Bus Transportation
- Ticket to *David*
- Lunch at Bird-in-Hand Smorgasbord

Thursday, April 7th
\$140/person

Complete details and registration at:
thetide.org/bustrip
717.264.7288



More Information: thetide.org/events
Highest Bid: [facebook.com/gospeltide](https://www.facebook.com/gospeltide)
(updated each morning)

Week at Martha's Vineyard Up for Auction



The Tide® ministry is receiving bids on a stay at *The Harborside Inn* on the waterfront in the heart of Edgartown, MA for the week of May 14th to 21st.



THE FOUNDATION
FOR ENHANCING
COMMUNITIES

REGULAR
REGISTRATION
\$50/PER

HARRISBURG HOOPLA

#COMPETEFORACAUSE
2022

10:00 AM - TEAM
ARRIVAL
11:00 AM - GAMES
START!



HARRISBURG HOOPLA IS AN ANNUAL ADULT FIELD DAY COMPETITION ON CITY ISLAND RAISING MONEY FOR LOCAL NONPROFITS. HOOPLA IS HOSTED BY THE EMERGING PHILANTHROPIST PROGRAM, A SPECIAL INITIATIVE OF THE FOUNDATION FOR ENHANCING COMMUNITIES.



JUNE 4, 2022

10:00 AM - 4:00 PM
CITY ISLAND, HARRISBURG, PA



REGISTER HERE

Your health, YOUR CHOICE

Are you tired of going to a clinic and
feeling like a number?

Do you want to work one-on-one
with a Physical Therapist?

DID YOU KNOW THAT YOU HAVE A RIGHT TO CHOOSE YOUR PHYSICAL THERAPY PROVIDER?

At Advanced Physical Therapy and Fitness, your rehabilitation is
our top priority. Our highly skilled therapists dedicate their
time to you and only YOU during your appointments.

They are with you from beginning to end monitoring your
exercises to make sure you are doing them properly for
maximum benefits. They are right there making modifications
to your treatment based on how you are progressing each visit.

You're important to the whole team here. Our administrative staff
strives to get to know you, and will work with you to schedule
appointments that fit your lifestyle and your financial needs.

So if you want to feel valued, and not feel like you're on
the conveyer belt of an assembly line, come to
Advanced Physical Therapy and Fitness!
We hope to see you soon!

You'll know how important you are when you walk in the
front door and you're greeted by your name....



102 West Allen Street
Mechanicsburg, PA
717.790.9994

**First United Methodist Church, Mechanicsburg
is seeking and now accepting applications for:**



A full-time Director of Office Management & Communications. This person will be responsible for working with staff to plan and supervise office operations, as well as all internal and external church communications, in line with the mission, vision, core values and strategic objectives of First Church. Education related to business and/or communications, or applicable experience is required. Further details describing the qualifications, skills, experience, and responsibilities related to this position can be found in the full job description.

A part-time Administrative Assistant. This person will be responsible for performing the day-to-day tasks in the church office, and working with volunteers to cover the office needs in a way that contributes to the ministry efforts of the staff, committees, ministry teams and church members. Proficiency with desktop publishing software (e.g. Word, Excel, PowerPoint, Publisher) is required. Further details describing the qualifications, skills, experience, and responsibilities related to this position can be found in the full job description.

More information -

<https://fumchurch.com/first-church-accepting-applications-for-two-open-positions/>



Be a part of your public library.

We're hiring two Library Aides to provide excellent library service to our community! You'll be working at the circulation desks checking items in and out, collecting payments, and issuing library cards with people who love the library as much as you do!

The fine print: Hours include evenings and weekends. Pay is \$12.00 per hour. Must be at least 16 years old.

Joseph T. Simpson Public Library
16 N. Walnut St.
Mechanicsburg, PA 17055
(717) 766-0171
www.simpsonlibrary.org



HIRING - Accounts Receivable Specialist

United Way of the Capital Region is committed to Diversity, Equity and Inclusion and seeks to recruit as diverse a staff as possible. Our office is also actively researching a hybrid work schedule to allow staff to work a combination of remote and in-office.

Department: Finance & Support Services

Reports To: Vice President of Finance & Support Services

Exempt Status: Non-Exempt

Work Schedule: Full-Time. Core hours are Monday-Friday, 8:00-4:30 p.m.

Location: Enola, Pennsylvania USA

Role: To manage and provide accounting functions including general office support with the emphasis on oversight of accounts.

Other areas of responsibility: Maintain accounts receivable by posting and reviewing payment transactions, adjustments, transfers, and billing information. Generate reports, maintain payments batch files, prepare general ledger entries, help resolve pledge receivables issues, and assist with collection of receivables and reconciliations.

Assist in auditing campaign envelopes and maintaining Major Donor accounts.

Maintain transactions and prepare reports for special events.

Assist in reconciling campaign related accounts. Prepare documents related to assigned accounts as necessary for annual audit.

Contact: Jeanmarie Hegarty, jhegarty@uwcr.org for more information